

Message Text

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PAGE 01 STATE 000227
ORIGIN COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 /016 R

DRAFTED BY COM/BIC/OED/OBOD/OPIOS: MCINOUSSA/LM
APPROVED BY EB/OCA/COWHALL
COM/BIC/OED/OBOD/OPIOS: DOGORDON
COM/BIC/OED/OBOD: RECOHEN
COM/BIC/264: PALOIS
AF/EP/LWHITE (INFO)

-----040122Z 059891 /74-62

R 032102Z JAN 77
FM SECSTATE WASHDC
TO AMEMBASSY LAGOS
INFO AMCONSUL IBADAN
AMCONSUL KADUNA

UNCLAS STATE 000227

E.O. 11652: N/A

TAGS: BEXP, BTRA, BTIO, EINV, BFOL, ECRE, NI

SUBJECT:FOREIGN BUYERS PROGRAM: MR. J. CHEDOZIEM OKOYE

REF: LAGOS 14004

1. FOLLOWING FIRMS HAVE EXPRESSED INTEREST IN MEETING
WITH MR. OKOYE WHEN HE VISITS THE UNITED STATES IN
JANUARY: (A) MR. WALTER E. SCHULZE, ECONOMY ENGINEERING
CO., 484 THOMAS DRIVE, BENSENVILLE, ILLINOIS 60106,
TELE: 312-766-9220; (B) MR. DENVER BROWN, K - D MANU-
FACTURING CO., 3120 GHOLSON ROAD, WACO, TEXAS 76705,
TELE: 817-799-0232; (C) MR. LEON CRANDEL, GLOBEMASTER, INC.,
9714 OLD KATY ROAD, HOUSTON, TEXAS 77055, TELE: 713-464-
7411; (D) MR. JACK DOWER, THE FLECTCH FLETCHER-TERRY
CO., SPRING LANE, FARMINGTON, CONNECTICUT 06032, T
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PAGE 02 STATE 000227

TELE: 203-677-7331; (E) MR. JOHN E. KEARNS, JR., DESA
INTERNATIONAL, INC., 25000 SOUTH WESTERN AVENUE, PARK
FOREST, ILLINOIS 60466, TELE: 312-747-1200; (F) MR. DAVID
S. MARTH, DASCO PRODUCTS, INC., 2215 KISHWAUKEE STREET,
ROCKFORD, ILLINOIS 61101, TELE: 815-962-3727; (G) MR. JOHN
HECH, MELARD MFG. CORP., 153 LINDEN STREET, PASSAIC, NEW
JERSEY 07055, TELE: 201-472-8888; (H) MR. A. CHARLES

SCHAUL, THE SCHAUL MFG. CO., 229-235 EAST 131 STREET,
CLEVELAND, OHIO 44108, TELE: 216-851-5323; (I) MR. MARK

HILL, THE HILLUOOD MFG. CO., 21700 ST. CLAIR AVENUE,
CLEVELAND, OHIO 44117, TELE: 216-531-0300.

2. FOLLOWING CONSTRUCTION COMPANIES ALSO INTERESTED IN
MEETING WITH OKOYE: (A) MR. G. R. GRAY, S. J. GROVES
AND SONS OVERSEAS, P. O. BOX 276, WOODBRIDGE, NEW JERSEY
07095, TELE: 201-634-1040; (B) MR. HENRY O. JOHNSON,
BERNARD JOHNSON INC., 5050 WESTHEIMER, HOUSTON, TEXAS
77055, TELE: 713-622-1400; (C) M RAYMOND INTERNATIONAL
INC., 2801 SOUTH POST OAK ROAD, HOUSTON, TEXAS 77027,
TELE: 713-623-1234 (ONLY REPEAT ONLY IF FIRM HAS
EXPERIENCE IN MARINE CONSTRUCTION).

3. THE CONSTRUCTION SUBSIDIARY OF ASHLAND OIL COMPANY,
WARREN BROTHERS CONSTRUCTION, STATED FIRM HAS ALREADY
MADE ARRANGEMENTS WITH ANOTHER NIGERIAN COMPANY AND DOES
NOT FEEL A MEETING WITH OKOYE WILL BE WORTHWHILE.

4. COMMERCE ACTION OFFICER FOR FOREIGN BUYERS PROGRAM
IS PETER ALOIS. ACTION OFFICER FOR JO JOINT
VENTURE CONSTRUCTION INTEREST IS MARY INOUSSA.

5. PLEASE ADVISE IF ADDITIONAL ASSISTANCE IS NEEDED BY
COMMERCE.
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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE PROMOTION, TRADE VISITS, PLANNING MEETINGS
Control Number: n/a
Copy: SINGLE
Sent Date: 03-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE000227
Document Source: CORE
Document Unique ID: 00
Drafter: MCINOUSSA/LM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770002-0675
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770184/aaaacvtr.tel
Line Count: 89
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 35d9e4dd-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 LAGOS 14004
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3671850
Secure: OPEN
Status: NATIVE
Subject: FOREIGN BUYERS PROGRAM: MR. J. CHEDOZIEM OKOYE
TAGS: BEXP, BTRA, BTIO, EINV, BFOL, ECRE, NI, (OKOYE, CEDOZIEM)
To: LAGOS
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/35d9e4dd-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009